



## Stuart J Cooper H.Dip (Land Admin)

Director - Roger Hannah & Company

**Academic Qualifications:** Higher National Diploma (Land Admin)

<b>Career Details:</b>	<b>Nov 2016</b>	Director Auction House NW (Commercial)
	<b>April 2014</b>	Head of Investment Agency
	<b>Sept 2012</b>	Head of Auctions
	<b>Nov 2011</b>	Director
	<b>April 2008</b>	Partner
	<b>April 2007</b>	Associate Partner
	<b>April 2004</b>	Head Of Agency
	<b>2000 to date</b>	Roger Hannah & Company
	<b>1997 – 2000</b>	Borron Shaw
	<b>1994 – 1997</b>	Geoffrey L Alker Surveyors

### Areas of Expertise:

#### Industrial and Commercial Agency:

Acting on behalf of private and public sector clients in providing marketing advice with regard to the sale, letting and acquisition of commercial property (including development land and commercial investments) throughout the North of England.

Clients include Tameside MBC, High Peak BC, Stockport MBC, Begbies Traynor, Santander, RBS/NatWest, Price Waterhouse Cooper, Viridor, ASK, Together Finance, Carillion and Spicerhaart.

#### Projects undertaken include:-

- Disposal advice to High Peak Borough Council on a number of their assets including Council offices.
- Advice to Tameside MBC/Watkin Jones on the redevelopment of Droylsden town centre including land assembly and marketing of the completed development.
- Advice to Price Waterhouse Cooper with regard to the letting and disposal of a property portfolio across the North of England. This included a trade counter estate, two offices and parade of retail units.
- Marketing advice to ASK Developments with regard to the redevelopment of Compstall Mill, a 150,000 sq ft industrial mill complex.
- Marketing advice to conclude a sale of a multi tenanted mill complex in South Manchester for over £2.6m - 2015

#### Commercial Property Auctions:

Advising clients on disposing of over £30m of commercial property via Roger Hannah Commercial Auctions during 2012-2014.

2014-2016 in partnership with Auction House Manchester.

2016-date Director of Auction House North West Commercial part of Auction House UK franchise which is No1 residential auctioneer and No 2 commercial auctioneer in UK. Hosting 7 auctions a year at Macron Stadium, Bolton Wanderers FC.

Advising private and corporate clients and providing auction appraisals, undertaking full marketing of the property, negotiating with purchasers in advance of the auction and/or taking a property through the full auction process.

#### Property Acquisition:

Undertaking property searches to suit specific requirements for letting, purchase and land assembly schemes. Recent purchases include:-

- 18,000 sq ft office adjacent to Manchester Airport.
- Acquired Leeds offices on behalf of Lockton Insurance.
- An Industrial Estate investment on behalf of private client.
- 150,000 – 200,000sqft industrial requirement for Viridor Waste Management

