



## Roger P Hannah B.Sc. FRICS

Senior Partner Roger Hannah & Company

**Academic Qualifications:** B.Sc. in Estate Management (London)  
FRICS – qualified as a Chartered Surveyor  
1970

**Career Details:**

1966 - 1970	Valuation & Estates Department Greater London Council
1970 - 1973	Estates Department Manchester City Council
1973 – 1979	Ryder & Dutton, Manchester Initially Head of Rating and Compensation Department but then generally ran Manchester office
1979	Founded Roger Hannah & Co in Stockport

### Areas of Expertise:

#### Local Authority Consultancy:

I have acted for many years in representing Local Authorities and other public bodies on the acquisitions and negotiations, including valuation advice on regeneration schemes throughout the North West of England. Clients include Manchester City Council, Trafford Metropolitan Borough Council, Tameside Metropolitan Borough Council and Pendle Borough Council.

#### Specific projects include:

- i) Acquisitions on behalf of Manchester City Council and North West Development Agency in respect of the Eastlands Redevelopment Area, including the Commonwealth Games Stadium.
- ii) Negotiations of compulsory purchase compensation in respect of the redevelopment scheme for the City Centre following the IRA bomb.
- iii) Advice to Trafford MBC and Ask Developments Ltd as to the likely cost of compulsory purchase compensation in respect of the Urmston Town Centre Redevelopment.
- iv) Advising and representing Tameside Metropolitan Borough Council, Trafford Metropolitan Borough Council and Pendle Borough Council on compulsory purchase matters which had been referred to the Lands Tribunal.



### **Site Assembly/Acquisition Projects:**

I have acted on behalf of private developers in identifying potential re-development sites and then dealing with the acquisition of interests within the site boundaries.

#### **Projects include:**

- i) Crown Point Retail Centre, Denton:  
This was a 17 acre site which involved the acquisition of many properties, including 87 houses, a hat works in multi-occupancy, 2 industrial estates, a bingo hall, etc.
- ii) Great Portwood Street, Stockport:  
This site now has the benefit of planning consent for a food retail store in excess of 100,000 sq ft and it has been necessary to acquire a large number of shops, workshops, sites, etc., on behalf of a private developer.
- iii) Mumps, Oldham:  
This was another site in multiple ownership with mainly industrial buildings and sites being acquired for retail development. However this did not proceed despite most of the required acquisitions having been made, because the planning regime changed.

### **Development Consultancy:**

I have been involved in numerous development projects including those listed above, but also new build developments, for example:

- i) Retail Development, Denton:  
Identification and site assembly for a 200,000 sq ft retail scheme with an end value of £80 million+.
- ii) Motor Sales Development, Stockport:  
Acquisition, planning negotiations, letting and sales of 11 acre site for motor sales main dealerships, followed by the onward sale of the completed investment.
- iii) Industrial Estates, Royton and Oldham:  
Identification of development potential in Client's existing portfolio, instructing all professional team, procuring grant assistance and letting and managing the estates.



ROGER  
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& CO

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